

Agribusiness Organization makes plans for new year

The Agribusiness Organization of St. Lawrence County has begun planning for programs of interest during the coming year, according to Chairman Milton (Phil) Snell.

Hagen to be new manager

The appointment of Harry S. Hagen, Jr., as general manager of WHEN Radio, Syracuse, N.Y., has been announced by Park Broadcasting's radio vice president, Roger Turner. WHEN is the most recent addition to the Park Broadcasting group, and serves central New York State full time at 620 on the AM dial, with 5,000 Watts power.

Hagen, 40, joins the Park group from Washington, D.C., where he served as a field consultant for the NBC Radio News and Information service. Prior to that, he was general sales manager of WWDC Washington.

After studying journalism at the University of Georgia, Hagen then earned a degree in communication arts from Xavier University in Cincinnati.

The radio executive had extensive experience in television sales at Columbia, South Carolina before joining WLW Radio, Cincinnati, as a sales

The first such program will be at noon on September 15 at the University Inn, with members invited to hear Robert Lucey of Cornell University and Douglas Burdick of the Soil Conservation Service

in the county speak about the cooperative conservation planning program being conducted at the State University of New York Agricultural and Technical College at Canton. Their subject will be the relevance of this planning to are farmers, all of whom must comply with a new law requiring that each farm have a total conservation plan before 1980.

"If this meeting goes, well, and there seems to be an indication that more farmers, and agribusiness people would like to learn more about this program, we plan to have a future program in the evening, so that more of the public may attend," Snell said.

There are other evening programs being planned which are open to the public. They will include a talk by a top herdsman in the county, as well as an interest in the proposed 765 KV power lines. In discussing the role of the Agribusiness association, Snell pointed out that it is an organization that represents both business and agriculture. The Agribusiness Organization is potentially interested in expressing the interest of farm groups. In fact, we seek the input and cooperation of all such groups so that when there is a common cause, supported by each individual group, the Agribusiness Organization might act as the voice for other words, if all of the farm organizations seem to be standing against the 765 KV power lines, for example, the Agribusiness association would issue a statement that reflects the sentiment of all, in the name of all of the farm groups.

He noted that this cooperative planning is in the discussion stage.

Arlington reopens

The Arlington Inn, Potsdam's oldest standing hotel, recently re-opened its doors to residents. The hotel, which had been managed by the Watertown Savings Bank since it took it over from its previous owner, was purchased last May by Joseph Verville of Massena. The 50 room hotel presently houses 18 residence tenants in addition to a tavern, a restaurant, an amusement arcade and the USDA regional office.

Verville, who owns the Willow Grove Lounge in Massena as well as other rental properties, said that it took almost three months to put in new plumbing throughout the structure. In addition, Shultis Electric completely rewired the building during the summer months. He indicated that he would have liked to restore the old hotel to its original appearance but that, between the extensive alterations made by previous owners as well as the many new building code regulations put into effect since the building had first been built, the cost of such an endeavor would have been prohibitive.

At the moment, there are not yet enough occupants in the hotel to cover the costs of operating the building. Verville is optimistic, however, and noted he felt that both town officials and other merchants would like to see the hotel "make a go of it".

Verville said that the emphasis on rentals would be to students. Rates have been established on a per semester basis, with room rates ranging from \$300 for a person sharing a large room to \$1200 for a three-room suite.

Plans to re-open the old "Pub" in the basement are being made at present. Verville is awaiting final approval from the liquor board and hopes to open a new bar, called "Big Brother's Pub" sometime in late September. The future manager of the bar, Carl Serguson, said he's like to have a place to keep a record player where patrons of the bar could play their own records while at the bar.

The Arlington Inn has been a landmark of downtown Potsdam since the turn of the century when it was built by two Burnett brothers. The building was purchased from them in 1907 by Sisson Realty who managed it until the 1940's. The sandstone facade on the ground floor was added before the 1920's during the Sisson ownership. Since the 1940's the building has changed ownership at least five times.



ADMINISTRATORS—New members of the administrative staff at State University College at Potsdam include Ross Pfeiffer, left, admissions counselor, and Richard Hamilton, assistant director of career planning and placement.



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Business and Finance

State economy stable during June

The State's economy remained stable in June, State Commerce Commissioner John S. Dyson announced today.

The preliminary, seasonally adjusted Index of Business Activity in New York State, at 106 (1967-100) in June, was unchanged from May.

Increases in wholesale and retail trade and finance-insurance-real estate were offset by losses in construction and

Small business seminar slated

Ross L. Goble, dean of the School of Management at Clarkson College has announced the organization of a management program for area businessmen.

The "Management Seminar in Small Business" will consist of eight two-hour sessions, from 7-9 p.m. on Tuesday evenings and will begin September 14 and run through November 30.

Seminar participants will work with Clarkson management seniors who are working as consultants to regional small businesses, under the sponsorship of the Small Business Administration. The seminar will be concerned with planning, taxes, insurance, deferred compensation programs, marketing, and other business functions. A large percentage of time will be devoted to group discussion.

Professor S. Herbert Rubin will direct the seminar. Before joining the Clarkson faculty, Professor Rubin was vice president for finance of Tepeco, Inc., in Rochester, N.Y. He has had 25 years of experience with both large and small corporations.

The seminar series is open to all area residents and participants have the option of attending on a seminar or degree credit basis.

Additional information may be obtained by contacting the School of Management at Clarkson College. (268-2300).

transportation-communications-public utilities. Factory output and services remained unchanged.

Compared with the June 1975 level the Index was up two points, as a ten-point jump in factory output more than offset a sharp decline in construction. Changes in the remaining five components varied from -1 to +4 points.

Over the month, six area business activity indexes increased, six remained the same and Poughkeepsie reported a decline. Compared with year-earlier levels, the index for every area was up except for Poughkeepsie which, although unchanged, maintained high levels throughout the year. Binghamton (+8 points) registered the greatest gain over the period.

Nonagricultural employment, at

Buckley scores failure to cut federal spending

Senator James L. Buckley (C-R-N.Y.) today accused the Senate Budget Committee of failure to take advantage of potential budget cuts that were made possible by an improved economic picture.

In a statement expressing minority views to be released with the Budget Committee's report on the Second Concurrent Resolution for FY 77, Buckley stated, "The failure of the Budget Committee to act in response to the improved economic scenario by reducing the level of government expenditures recommended is an indication of the lack of discipline which should be the hallmark of this committee."

"Re-estimated spending levels indicated \$3.29 billion less spending than was calculated at the time of the First Concurrent Resolution. These potential savings were generated largely by the improved economy. The Budget Committee could have easily made the decision to not spend this amount. These savings could have produced a reduction in the federal deficit from \$50.8 billion to \$47.5 billion, implying a subsequent reduction in the pressure of government borrowing in private capital markets."

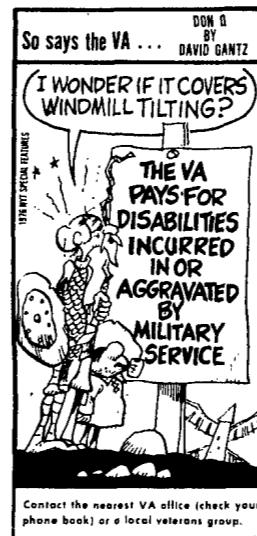
6,774,300 in June, was up seasonally from May (+49,600), but was down 80,700 from the past 12 months. Manufacturing (+13,900) and finance-insurance-real estate (+13,500) accounted for over half of the increase from May and gains also were recorded in every other sector.

Government (-82,700) was the dominant factor in the June-to-June decline in employment, but four segments of the private sector also registered losses. Over the same period, gains were recorded in manufacturing (+14,500), services (+8,200) and finance-insurance-real estate (+1,300).

Year-to-year employment increases were recorded in five major labor areas, led by the Nassau-Suffolk District (+6,900). Decreases were registered in the other five areas, with most of the loss occurring in New York City (-103,200). From May to June, every area of the State, except Poughkeepsie (-500), experienced an increase in nonfarm employment. The greatest gains were realized in the Nassau-Suffolk District (+13,900) and New York City (+8,300). Update, the Rochester Area (+4,900) recorded the largest gain.

The unemployment rate in the State rose from 8.9 percent in May to 9.3 percent in June, reflecting a normal seasonal rise in the labor force for the summer months. The number of unemployed persons rose over the month to 712,600, an increase of 41,200 over the May figure, but 66,600 less than the June 1975 total, when the unemployment rate was 10.0 percent. All ten major labor areas had higher unemployment rates in June than in the previous month, but rates in every area, except Poughkeepsie, were down from a year ago. The Buffalo area (10.7 percent) continued to register the highest unemployment rate in the State in June, but the Utica-Rome Area (10.5 percent) and the New York City Area (10.1 percent) were also high. Poughkeepsie (6.3 percent) remained the lowest.

The construction activity index fell three points from May to June, to 50, a drop of 14 points from the year-ago figure, reflecting the continued depression in this industry. The value of contracts awarded, at \$3.5 billion for the 12 months ended in June 1976, was nearly 30 percent below the preceding 12 months, as all components declined.



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